

LINK

NEW NEWSLETTER

Our newsletter has a new name: Link! This new look reflects our new brand and dedication to staying connected to our customers and the communities we serve.

MARCH HBO PROMOTION

New customers can get HBO for \$5.00 a month for six months with a one-year agreement. Call 1-800-367-4882 for more information.

GVTC SCHOLARSHIPS

GVTC Scholarships are awarded to high school students who attend a local public school and are members of the GVTC Cooperative. The high school Scholarship Selection Committee handles the selection process. Contact your high school counselor for information and application deadlines.

Technology that's just plain savvy



Advances in telecommunications have made it almost impossible to escape the flood of commercial messages that come at us every day. Whether you are at the workplace, at home or at some distant vacation destination, the Internet has made it possible for advertising to reach you at all times. A lot of companies are vying to get your attention, but they don't always want to give you theirs. At GVTC, our status as a cooperative ensures we listen to our customers and serve their needs. This is not a sales pitch. It is the fundamental reason we exist.

As we move forward in 2007, we continue to expand and improve our products and services, but we will never lose touch with our customers. Being customer-focused is essential to our ability to deliver the value that you expect. We understand that this means having the latest technology, when you want it, at a competitive price, while providing a level of responsiveness that sets us apart from our less focused competitors.

At GVTC, we listen to our customers. As evidence, GVTC has steadily reduced response times for repairs and installation. The average interval between the time that installation is requested has improved by three hundred percent. We also now offer DSL service to more than 91 percent of our customers across our eleven county service area, spanning over 2,000 square miles. As a result, GVTC is outpacing the national telecommunication giants in the delivery of broadband technology. We are adding even more capacity with our ongoing overbuild program that replaces copper lines with fiber-optic lines. This upgrade enables us to deliver our quadruple package of cable TV, phone, broadband and security monitoring with fiber-to-the-home technology

to increasingly more customers. Possibilities like this go hand in hand with our persistent efforts to provide the latest products, such as HDTV, DVR, and Video on Demand, among other options. These are just a few examples of how we are continuously refining our approach to providing solutions that meet our customers' needs.

At GVTC, delivering outstanding customer service is not a destination, it's a continuous journey. Unlike our larger competitors, our pricing and service commitments last longer than a 30-day introductory period. We not only give you competitive rates, but in our role as a cooperative, we consistently return any excess funds in the form of capital credit checks back to our membership. In 2006, GVTC returned a record \$4.8 million.

Our commitment to superior service is not an exaggerated claim to get your business. We are bound to our promises because we know that we have to answer to our customers. Our headquarters and customer care stores are #039056 located here, and we live here, too. We are focused on meeting your expectations, unlike national competitors that must answer to the demands of board members in other states whose only focus is to increase their corporate stock prices.

In closing, GVTC is a strategically, well managed and locally owned company. Our purpose is to deliver value to you through every facet of the cooperative; customer service, community activities, responsiveness, high quality products, competitive pricing and dependable service. It's why we are here. On behalf of our employees, I want to thank you for doing business with GVTC...It's Just Plain Smart!

Sincerely,

Ritchie T. Sorrells
President and CEO

Coming to a Home Near You: GVTC Overbuild Program Makes New Products and Technology Available to More People

GVTC is going the extra mile, or, actually, the extra 27 miles, for more residents within our service area. We are launching an 18-month effort to expand our overbuild program, which replaces copper wiring with optical fiber as the means of transmitting voice and data. This upgrade provides the extra bandwidth capacity necessary to deliver our quadruple package of cable TV, phone, Internet and security monitoring to homes that haven't had this option in the past. Fiber-To-The-Home technology also allows subscribers to receive products, such as HDTV, DVR and Video on Demand.

This phase of the overbuild program will target the developments of **Rivermont**, #70934 **Canyon Lake Forest**, **Waterfront Park** and **Lakeview Park**. Residents will be notified as construction begins in their areas. Our technicians will lay more than 27 miles of fiber that will serve more than 840 homes. Between the 2006 expansion of the overbuild program and this year's planned expansion, GVTC will provide more than 40 miles of optical fiber that could reach as many as 1,900 homes.

"We are very excited about continuing our effort to upgrade our telephony plant from copper to fiber. We feel it is a win-win situation because our member owners get a state-of-the-art network that can offer advanced services far into the

future and as the network operator, we get more reliability, less trouble issues and the ability to easily add features or new applications down the road," said George O'Neal, Vice President - Network Services.

Aside from its greater carrying capacity, optical fiber offers advantages for both GVTC and its service subscribers. Fiber is less affected by weather and the elements, which lowers maintenance costs; it offers greater resistance to electromagnetic noise, such as radios, motors or other nearby cables; and fiber provides greater transmission speeds and can transmit signals over greater distances.

With Fiber-To-The-Home, GVTC subscribers have the confidence of knowing that they will be future proof. Since fiber has the capacity for much larger data demands than currently exist today, our fiber lines are expected to be able to accommodate all new technologies and higher speeds that will come in the foreseeable future.

These latest efforts to expand GVTC's fiber network are building upon the foundation that we laid in 2004, when we became the first telecommunications provider to introduce Fiber-To-The-Home technology to South Texas. ■

SAVE THE DATE

THE 3RD ANNUAL

GVTC CHARITABLE PARTNERSHIP GOLF CLASSIC

BENEFITING THE COMAL PUBLIC SCHOOL FOUNDATION



When:
May 7, 2007

Where:
River Crossing Country Club

To reserve your sponsorship now, please call 830-885-8297.

For more information, visit www.gvtc.com or www.comalpsf.org

* Not available in all areas. Restrictions apply. Available to residential customers only. Domestic U.S. voice calling only. See website for specific details.

FIND YOUR LUCKY NUMBER!

Two lucky members numbers are hidden in this issue of Link. Find YOUR member number after a # sign in the text of this newsletter and you're a winner! The number must match your member number (from your GVTC statement). This month GVTC is giving each of the two winners a \$20.00 GVTC Gift Certificate, to be applied to your phone bill. If you are a winner in this newsletter, call Yvonne Vasquez at GVTC: (830) 885-8357.

New Long Distance Plans and Residential Calling Packages*

Our new, easy to understand long distance plans / packages are designed to fit everyone's calling needs.

LOCAL/LONG DISTANCE/METRO PRICING

RESIDENTIAL CALLING	LOCAL CALLING		LONG DISTANCE		COMBINED PRICE		COMBINED PACKAGE PRICE + EXTENDED METRO SERVICE Two-way unlimited calling into and from San Antonio
Choice Freedom	\$18.80	+	\$1.15/month \$.10/min	=	\$19.95		\$19.95 + \$10 = \$29.95
Choice 100	\$18.80	+	\$7.15/month 100 minutes \$.09 per minute over	=	\$25.95	➔	\$25.95 + \$10 = \$35.95
Choice 300	\$18.80	+	\$14.15/month 300 minutes \$.07 per minute over	=	\$32.95		\$32.95 + \$10 = \$42.95
Choice Unlimited	\$18.80	+	\$21.15/month for 1st 6 months \$30.15 thereafter Unlimited minutes	=	\$39.95/month for 1st 6 months \$48.95 thereafter		\$39.95 + \$10 = \$49.95 for 1st 6 months, \$58.95 thereafter.